



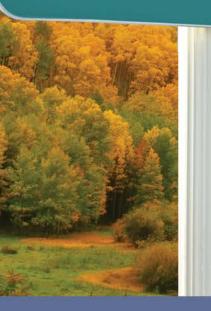


19-24 June 2022

DENVER • COLORADO ims-ieee.org

# **Exhibitor & Sponsorship**

# Guide

















### **Reconnect & Reunite with the**

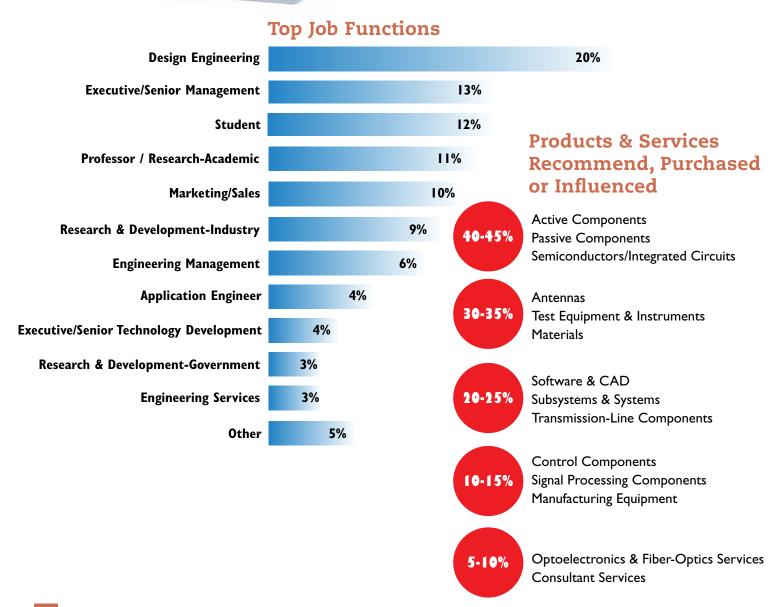
### Why IMS2022?

Be part of the action at this not-to-be-missed event as microwave engineering professionals from across the globe reunite at the premier technical conference and tradeshow. There is no better opportunity to meet face-to-face with thousands of microwave and RF engineers who are buying and developing materials, devices, components, systems, design and

simulation software as well as test and measurement equipment for products operating from RF to THz.

For 65 years, this community has been coming together from over 50 countries to learn, discover, collaborate and network with thousands of like-minded colleagues. The International Microwave Symposium is the world's largest event for microwave professionals seeking cutting-edge, hands-on learning and networking opportunities.

## The Numbers Add Up



### Microwave Community Live and In-Person

### **Your Target Audience Awaits**

IMS attendees work on a vast array of products and services. Connecting with existing and potential clients at IMS will not only maximize your exposure, generate new prospects, but it will demonstrate your leadership in the industry.

#### **Communication Systems Equipment**

Wireless (WiFi UWB other)

Government

**Military** 

**Defense Electronics** 

**Medical Electronics** 

Navigation/Telemetry/GPS Systems

**Industrial Automation/Control Systems** 

**Transportation** 

**Consumer Electronics** 

**Computers or Peripherals** 

**Test & Measurement** 

Components/Hardware

**RF/HF Front-End Modules** 

**Data Transmission** 

Semiconductors & ICs

Materials

**Services** 

Software (EDA/CAD/CAM etc.)

**Subsystems & Systems** 



### Denver, CO in June

The Colorado Convention Center is located within easy walking distance of nearly 10,000 hotel rooms, 300 restaurants, 9 theatres of the Denver Performing Arts Complex and a wide variety of shopping and retail outlets. It is well-known as one of the most practical and "user friendly" meeting facilities. Downtown Denver is one of America's liveliest, cleanest and most pedestrian-friendly cities with great weather – over 300 days of sunshine a year!

### **QUICK FACTS**

- **☑** 584,000 sq. ft. of exhibit space on one level
- **☑** 63 meeting rooms providing 100,000 sq. ft. of meeting space on one level
- Many branding opportunities throughout the venue
- **☑** Wi-Fi throughout the venue

### **Exhibitor Benefits for Maximum Value**

Renew relationships, launch initiatives or introduce your presence in the marketplace. IMS2022 is the one place to position your company, your products and services and your sales team via face-to-face opportunities with decision-makers who are looking for optimal solutions.

To set you up for success, exhibitors will have access to the following opportunities:

### **Pre-Show:**

- ✓ Free customizable listing including the ability to add logo, brochures and video on the IMS floorplan to showcase your products and services available through the exhibitor console.
- **▶ Free** listing in the IMS2022 Mobile App
- ✓ Free listing in the show issue of Microwave Journal
- ✔ Free Expo Only (\$25 Value) passes to distribute to your customers and prospects via the exhibitor console
- ✔ Access to the Exhibitor Marketing Toolkit complete with banners, logos, social media images and more to promote your brand and achieve the best return on your tradeshow investment.
- → Discounted conference registrations for your staff via the exhibitor console
- → Choice of hotel accommodations including hospitality suites and meeting space

### On-Site:

- ✓ Coffee and a light bite to eat will be served daily on the exhibit floor to allow for attendees and exhibitors to connect before a busy day
- **▶ Free** listing in the official Conference Program/
  Exhibition Catalog
- ✔ Free listing in the Map Guide
- ✓ General exhibit hall security services
- ✔ Access to the show floor exhibitor lounge
- ✓ Daily aisle cleaning

#### **Post-Show:**

- → Ability to rent a post-show attendee mailing list
- Report including conference audit and attendee demographics

### **Exhibit Hall Hours**

Tuesday, 21 June 2022 09:30-17:00
Wednesday, 22 June 2022 09:30-18:00
Industry Reception 17:00-18:00
Thursday, 23 June 2022 09:30-15:00

### **Standard Exhibit Booth**

IMS2022 Exhibit Space is \$3,800 per 10X10 booth

- ✓ Illuminated exhibit space with 8' high backwall drape if needed and 3' high side rails (in-line booths only).
- ✓ A 7" x 44" identification sign with the exhibitor's name and booth number (in-line booths only).

Furnished booth packages and booth decor available in the Exhibitor Manual through the event decorator.

### Raise Your Company's Profile with a Platinum, Gold or Silver Sponsorship

At IMS2022, sponsorships are acknowledged when your company's spend reaches the following dollar amounts:



<u>Discover all of the benefits of a</u> <u>metal sponsorship at</u> <u>ims-ieee.org/metallevels</u>

### NEW

### **IMS2022 Systems Pavilion**

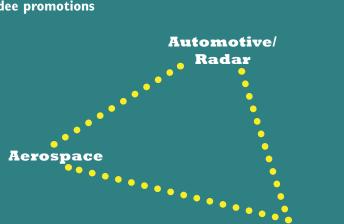
Attendees will be excited to visit the Systems Pavilion for interactive learning and discussion on next generation technologies. Showcasing your products and services in one of the three leading-edge areas offers new and existing exhibitors the perfect platform to launch initiatives and promote your brand as an innovator and thought leader.

This pavilion is aimed to compliment the all-new Systems Forum where focused sessions highlighting current thinking on next generation wireless technologies at mmWave and THz frequencies will be presented.

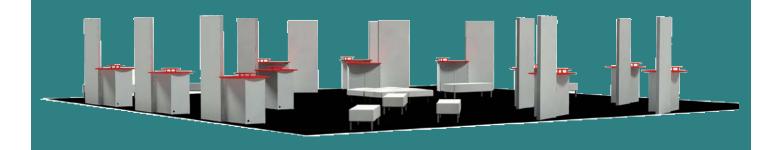
This turnkey solution makes it easy to participate for only \$3,400

#### What is Included:

- Kiosk with built in graphics/signage
- **☑** Electrical: 10 AMP
- ☑ Identified as participant on all Systems Pavilion signage
- Promotional listing on the Systems Pavilion web page and the printed ConferenceProgram/Exhibition Book
- Featured in one dedicated email blast about the Systems Forum/Pavilion
- **✓** Highlighted in IMS attendee promotions



Connected Future



### **Unparalleled Exposure at IMS2022**

#### **PRE-SHOW BRANDING**

Online Floorplan Banner Ad		\$500/per ad
IMS Website Ad Prime Time Apri	l – June	\$3,000 (homepage
		wallpaper)
		\$2,000 (Banner)
IMS Website Ad	\$1,500 (h	omepage wallpaper)
		\$1,000 (Banner)
Mobile App Splash Page <sup>5</sup> <b>SOLD</b>		\$6,000
Mobile App banner Ad (limit 3)		\$3,000
Attendee Email or Direct Mail D	istribution	\$1,500 minimum

#### PROGRAM/CATALOG ADVERTISING

Conference Program Belly Band <sup>5</sup> -SOLD	\$7,200
Catalog Ad Inside Back Cover <sup>5</sup> <b>SOLD</b>	\$4,800
Catalog Ad Inside Front Cover <sup>5</sup> <b>SOLD</b>	\$4,800
Catalog Ad Outside Back Cover <sup>5</sup> <b>SOLD</b>	\$4,800
Catalog Ad Interior	\$3,300

#### **ENHANCEYOUR BRAND ONSITE**

Aisle Signs <sup>5</sup> <b>SOLD</b>	\$13,800
Networking Lounge with Charging Sta	ation <sup>5</sup> <b>SOLD</b>
(limit 3)	\$10,000/each
Conference Charging Area <sup>1,7</sup>	\$7,500
Delegate Bag <sup>3,5</sup> <b>SOLD</b>	\$17,700
Delegate Bag Insert <sup>3</sup>	\$3,200 (single)
	\$3,700 (multi)
	\$4,200 (specialty)
Custom Water Bottle <sup>3</sup>	\$5,000
Hotel Key Card <sup>1</sup>	\$10,000
IMST-Shirt <sup>1</sup>	\$11,300
Badge Lanyards <sup>3,5</sup>	\$17,000
Map Guide⁵	\$7,700
Press Lounge	\$4,300
Registration <sup>5</sup> <b>SOLD</b>	\$11,300
Wireless Internet <sup>5</sup>	\$17,000
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\$8,000
\$5,000
\$10,000 for main lobby
\$5,000 for secondary entrance
\$10,000 (main lobby)
\$5,000
\$4,000
it 4) \$1,500
\$1,000

#### **SHOW FLOOR EXCLUSIVES**

Coffee Breaks <sup>4</sup> (limit 6)	\$5,000 each
Carpet Logo <sup>1</sup> (limit 8)	\$5,000
Exhibit Hall Hand Sanitizer Stations <sup>8</sup>	\$3,000/station

### SPECIALTY EVENT SPONSORSHIPS<sup>5</sup>

Welcome Reception Co-Sponsors (limit 3)	\$10,000
Connected Future Summit Sponsor	\$10,250
Connected Future Reception Co-Sponsor	\$8,500
Sweet Treat Tuesday Sponsor (limit 5)	\$3,000

#### POST CONFERENCE MESSAGING

	Attendee Email	or Direct Mail	<sup>1</sup> Distribution	\$1,500 minimun
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<sup>&</sup>lt;sup>1</sup>Production Cost not Included

**Deadlines:** Certain items in the sponsorship may not be available if print deadlines have passed.

Cancellation Policy: Once an order form is received for sponsorships, you are liable for the full amount of the sponsorship.

Payment instructions will be included with invoice.

Sponsorships accurate at time of printing. Note that venue restrictions may change some of the details of what is available.

<sup>&</sup>lt;sup>2</sup>Rigging & Production costs not included

<sup>&</sup>lt;sup>3</sup>Sponsor must provide materials

<sup>&</sup>lt;sup>4</sup>Corporate branded food service items provided by sponsor

<sup>&</sup>lt;sup>5</sup>Right of first refusal may apply. Sponsorships must be renewed on or before 31 December. Waiting list.

<sup>&</sup>lt;sup>6</sup>Conference area or expo hall, first come first served

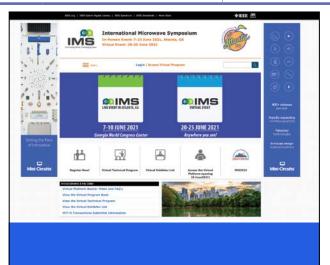
<sup>&</sup>lt;sup>7</sup>Spaced throughout convention center near conference rooms, first come first served

<sup>8</sup>Includes production; placed in consultation with sponsor

### **Pre-Show Branding Sponsorships**

Online Advertising			
IMS Homepage Wallpaper		IMS Website Ad	
April – June 2022	\$3,000/month	April – June 2022	\$2,000/month
January – March 2022	\$1,500/month	January – March 2022	\$1,000/month
Size: 206 × 870		Size: 250	0 × 300
Highly visible banner ad that will be displayed on both the right and left side of the homepage content		Run of site ads are featured on a including exhibiting, travel, registra	







Mobile App Splash Page \$6,000

- ✓ Covers the entire screen when the app is opened
- ✓ Sized to fit iPhone, iPad and Android

Mobile App Banner Ad \$3,000/ea

The mobile app banner ad is a way to be noticed by IMS attendees. Every time the attendee uses the app they will see your custom ad.

Email Distribution	Minimum of \$1,500 - Filtered Cost: \$.50 per contact Unfiltered Cost: \$.45 per contact
New IMS Innovator - \$1,500	<ul><li>✓ E-postcard to 3,000 IMS current and past attendees.</li><li>✓ All you need is a 75-word description, photo and logo.</li></ul>
New IMS Expo Preview - \$1,500	<ul> <li>✓ Monthly Newsletter sent to over 30,000+ RF and microwave professionals.</li> <li>✓ Each newsletter will promote only 6 companies.</li> </ul>
Direct Mail Distribution	Minimum of \$1,500 - Filtered Cost: \$.35 per contact Unfiltered Cost: \$.30 per contact

Your direct mail recipient list will be sent to a third-party mail house of your choice.

Filter options are available by geography and conference year. Email opportunities are limited and are available on a first-come, first-served basis. Ask for more details.

### **Pre-Show Branding Sponsorships**

### Program/Catalog Advertising

### **Conference Program**

Provide the belly band and your company will be seen on every Conference Program distributed.

- ✓ Your company logo/message on Belly Band
- ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

\$7,200

Size: 4'' x 19''

Text or graphics should be at least 0.25" from trim. Add 0.125" on all 4 sides if full bleed.

Artwork due: April 29, 2022

**Belly Band** 

SOLD

Inside Back Cover SOLD \$4,800
Inside Front Cover SOLD \$4,800

Ads Outside Back Cover SOLD \$4,800
Interior \$3,300

Ad Size: Full page 8.375" × 10.875" 1/8" bleed on all sides

Artwork due: April 29, 2022

#### **Mechanical Requirements**

All advertising materials should be supplied as electronic files. High-resolution PDFs (with fonts embedded) are preferred. Crop marks and 1/8" bleeds required on all sides. For questions regarding artwork, contact Jenn DiMarco at 401.487.4816.

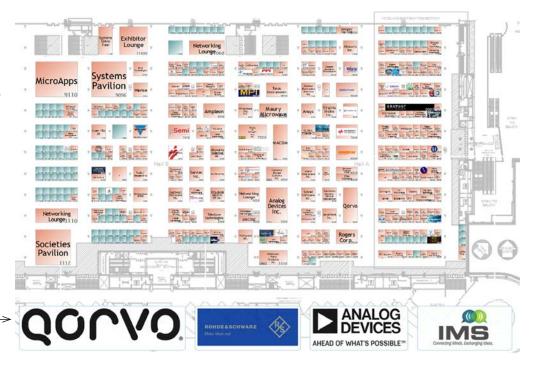
Email artwork to: jdimarco@horizonhouse.com



### Online Floorplan

### Floor Plan Banner Ad \$500/per ad

Every IMS attendee views the online floor plan many times, be sure to catch their attention with your custom banner



Aisle Signs



Aisle signs are visible from almost anywhere on the show floor and provide can't miss branding. Additional signs may be added, but this sponsorship includes a minimum of ten, double-sided aisle signs featuring your logo.

- ✓ Company logo on all Aisle Signs
- ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

Networking Lounge with Charging Station \$10,000/each

Give grateful attendees a chance to rest their tired feet and charge their devices, while branding your company's name and logo on the Charging Station

- ✓ Your company logo on all Charging Stations/Networking Lounge signage
- ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

Conference Charging Area \$7,500

Your custom artwork is mounted on the wall at each conference station

✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

Delegate Bag \$17,700

SOLD

What better way to expose your brand to thousands of attendees who will be sure to take the delegate bag home with them. All ARFTG, IMS and RFIC technical attendees receive a bag. Minimum size for the Delegate Bag: Backpack -  $18''H \times 13''W \times 8.5''D$ ; Messenger Bag -  $12''H \times 16.5''W \times 5.5''D$ 

- ✓ Your company logo on all delegate bags
- ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

Delegate Bag Insert Single Page: \$3,200

Up to 4 Pages: \$3,700 Specialty Item: \$4,200 Exhibitors have the opportunity to include an insert in the delegate bags distributed to each conference attendee

✓ Get Creative! You can choose any item to put in the bag.

Custom Water Bottle \$5,000

Branded water bottles are a great way to help attendees stay hydrated and also keep your brand in front of them throughout the show. They will be able to enjoy this for the entire week and then take it home for continued exposure.



Hotel Key Card \$10,000	Hotel key cards at IMS headquarter hotel will include your logo on front of key card.  ✓ Your company logo and sponsorship status recognized on the front of Key Cards  ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program
IMS2022 T-Shirt \$11,300	Your company logo will be emblazoned on the back of the T-shirt with the IMS logo on the front. All attendees receiving a delegate bag will also receive a T-shirt.  Your customized message (with logo) on the back of each IMS2022 T-Shirt  Sponsorship recognition on web page, lobby signage and in the Conference Program
Badge Lanyards \$17,000	Every attendee needs to wear a badge throughout the show. Everyone will be sure to know your company name by the end of the show.  Your company logo on all Badge Lanyards Sponsorship recognition on web page, lobby signage and in the Conference Program
Map Guide \$7,700 Artwork Due: April 29, 2022	The IMS Map Guide is used by everyone at the event. Your logo will be seen multiple times by each attendee as they navigate their way around the show.  Image Specs: 3.624" wide x 8.5" high, I/8" bleed, Full Color, PDF format  Your company logo on the front cover of the Map Guide  Your company logo and message on the back cover of the Map Guide (entire back cover)  Pointer indicating the location of your booth on the floor plan  Sponsorship recognition on web page, lobby signage and in the Conference Program
Press Lounge \$4,300	Be recognized as the exclusive Press Lounge sponsor:  ✓ Your company logo and sponsorship status recognized on Press Lounge signage and dining table signage  ✓ Right to provide branded food service items (e.g. cups, napkins) (must be provided by sponsor)  ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program
Registration \$11,300	Put your brand in front of IMS attendees both before the event and onsite.  ✓ Your company logo, link and sponsorship recognized on each attendee's digital registration and registration information pages on the IMS website  ✓ Your customized message (with logo) as a screensaver on all registration terminals  ✓ Opportunity for corporate-branded mouse pads in registration area  ✓ Your company logo and sponsorship status recognized on registration area signage  ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program





### Wireless Internet \$17,000

IMS is lighting up the entire convention center with wireless internet as a complimentary service to attendees. This includes a corporate splash page each time an attendee logs in.

- ✓ Your company logo recognized on the wireless internet splash page
- ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

### MicroApps Theater \$8,000

Showcase your company as a thought leader and spark conversations with attendees. MicroApps is part of the IMS technical program that takes place in the popular MicroApps Theater located on the exhibit floor.

- ✓ Your company logo and sponsorship status recognized on MicroApps:
  - Web Page
  - Signage on the MicroApps theater structure
  - Page(s) in the Conference Program
- ✓ Guaranteed 10 speaking slots in the Theater (must be reviewed by MicroApps committee)
- ✓ Opportunity to create a custom ad for the Conference Program
- ✓ Sponsorship recognition on web page, lobby signage and in the Conference Program

### Notebook & Pen \$5,000

A notebook and pen are conference essentials. Brand these items that will be placed into each conference bag and given to all ARFTG, IMS and RFIC technical attendees.





## Want to reserve a meeting room?

Looking for a dedicated space for face-to-face discussions? Be sure to secure your space early. Placed on first-come, first-serve basis.

Reserve a meeting room today!



Source: Shmuel Auster, MTT-S AdCom membe

Escalator Graphics \$10,000 for main lobby \$5,000 for secondary entrance	The colorful escalator sponsorship will grab attendees' attention as they move throughout the venue.
Stairway Graphics \$10,000 (main lobby)	Put your messaging on the risers for the stairs leading out of the main lobby. This is a high-profile sponsorship sure to catch attendees eyes.
Column Wraps \$5,000	Column wraps are available throughout the conference center and exhibition hall. Direct attendees to your booth and elevate your visibility. Locations available on a first-come, first-served basis.
Light Panel \$4,000-1 Meter	Create your own custom light panel to be placed in a prominent area within the convention center.
Conference Digital Monitors \$1,500 See photo on back cover	Showcase your own custom static image on a main aisle in the workshop area hallway of the conference center on 90" wall screens. 30 seconds in rotation.
Glass Panel Decals \$1,000 each	Place your message right in front of delegates exiting the technical session rooms and heading to the exhibition floor. These panels overlook the Four Seasons Ballroom area.







### **Show Floor Exclusives**

Attendee Coffee Breaks \$5,000/ea	<ul> <li>✓ Area signage at your specific break</li> <li>✓ Ability to provide corporate banded items (must be provided by sponsor)</li> </ul>
Carpet Logo \$5,000	Prominently display your company logo and booth number on the IMS show floor! Carpet logos are a great way to direct customers to your booth and reinforce your presence throughout the show.
Hand Sanitizer Stations \$3,000 per station	Attendees will be appreciative when they can network freely and stay healthy at IMS. Hand sanitizer stations will be available at high traffic areas thoughout the exhibit hall.  ✓ Sponsor recognition signage will be included





Contact your sales representative to discuss exhibit and sponsorship opportunities at IMS2022.

### **Specialty Event Sponsorships**



### IMS Welcome Reception Co-Sponsor (limit 3) \$10,000

Custom signage around the sculpture garden venue as well as high-top tables

Recognition as a co-sponsor in promotional materials and conference program/ exhibition catalog

Cocktail napkins with logo (provided by sponsor)

Connected Future Summit Sponsor \$10,250	Includes:  ✓ Pavilion Package on exhibit floor in the Connected Future area of the Systems Pavilion ✓ Sponsorship status recognized on web page, signage, and in Conference Program ✓ 3 complimentary Connected Future Summit Registrations ✓ Lead retrieval data from Connected Future Summit ✓ 6 ft draped counter for promotional items at Connected Future Summit
Connected Future Reception Co-Sponsor \$8,500	Includes:  ✓ Sponsorship status recognized on web page, lobby signage and in Conference Program  ✓ Pavilion Package on exhibit floor in the Connected Future area of the Systems Pavilion  ✓ 3 complimentary Connected Future Summit Registrations  ✓ Lead retrieval data from Connected Future Summit Panel  ✓ 6 ft draped counter for promotional items at Connected Future Summit Reception
Sweet Treat Tuesday Sponsor \$3,000	Leave a lasting impression with attendees on Tuesday with a "SWEET TREAT" during the lunch break on the show floor.  Be a part of the buzz as you sponsor an item for the attendees to enjoy during Day One of the conference while visiting the show floor. It is going to be a fun and exciting environment that you'll want your name on!

POST CONFERENCE MESSAGING		
Email Distribution	Minimum of \$1500 - Filtered Cost: \$.50 per contact Unfiltered Cost: \$.45 per contact	
Direct Mail Distribution	Minimum of \$1500 - Filtered Cost: \$.35 per contact Unfiltered Cost: \$.30 per contact	
Filter options are available by geography and conference year. Ask for more details.		

### **RFIC 2022 Sponsorship Opportunities**



### RFIC 2022: IEEE RADIO FREQUENCY INTEGRATED CIRCUITS SYMPOSIUM Denver, CO – 19-21 June 2022



### Diamond (\$16k) - One (1) Company Limit SOLD



- ✓ Company logo projected during RFIC Plenary Session (except during Award presentation)
- ✓ Company logo on all RFIC technical session starting slides
- ✓ Signage at registration identifying your company as Diamond sponsor
- ✓ Company logo at the Sunday night RFIC Reception, front page of RFIC Program Book, and Industry Showcase

### Systems and Applications Demonstration Forum Sponsor (\$16k) - One (1) Company Limit

- ✓ Provides support of the RFIC Systems and Applications Forum and will feature live demonstrations of select RFIC papers
- ✔ Company logo projected at RFIC Plenary
- ✓ Company logo projected at RFIC Systems and Applications Demonstration Forum

### Platinum (\$12K)

- → Company logo on all RFIC technical session starting slides
- → Banner at registration identifying your company as RFIC platinum sponsor
- ✓ Company logo at the Sunday night RFIC Reception, front page of RFIC Program Book, and Industry Showcase

#### Gold (\$6K)

- ✓ Large size font logo at registration identifying your company as RFIC gold sponsor

### Silver (\$3K)

 ✓ Company logo at registration identifying your company as RFIC silver sponsor

### Student Sponsorships:

### Student Paper Contest (\$10K)

- ✔ Provides free registration to all student paper finalists & winners, and honorariums to the winners
- ✓ Company Logo on student award certificates
- ✓ Also recognized as RFIC gold sponsor, with associated benefits

### Student Programs (\$5K)

- ✓ Covers new student programs such as an entrepreneurship forum and an industry/student evening
- ✔ Provides free registration to students participating in all student program events
- ✓ Company logo displayed in all student program events and also inside student volunteer room. (used for student meals and break)
- ✓ Also recognized as RFIC silver sponsor, with associated benefit





### SALES REPRESENTATIVES

#### For General Inquiries

Call (781) 619-1994 or email exhibits@horizonhouse.com

#### **Eastern and Central Time Zones**

Michael Hallman Sales Manager 4 Valley View Court Middletown, MD 21769 Tel: (301) 371-8830 FAX: (301) 371-8832 mhallman@horizonhouse.com

Shannon Alo-Mendosa Northeastern Reg. Sales Mgr. Office: (781) 619-1942 Cell: (978) 501-9116 salomendosa@horizonhouse.com

#### **Pacific and**

### **Mountain Time Zones**

Brian Landy Western Reg. Sales Mgr. (CA, AZ, OR, WA, ID, NV, UT, NM, CO, WY, MT, ND, SD, NE & Western Canada) 144 Segre Place Santa Cruz, CA 95060 Tel: (831) 426-4143 FAX: (831) 515-5444 blandy@horizonhouse.com

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