Dear IMS Exhibitor:

The IMS secondary listing program is designed to accommodate manufacturers' representatives and companies with wholly-owned subsidiaries that need to represent those principals and subsidiaries in their booths. Secondary listings are meant to be a mechanism that allows participating companies access to promotional listings on the IMS website, mobile app, program book/exhibition catalog, and map guide. The guidelines for participation are as follows:

- 1. Qualified exhibitors are allowed two secondary listings per 10x10 booth space rented at \$500.00 per listing. Each secondary listing is entitled to be listed as an exhibitor on the IMS website, mobile app, program book/exhibition catalog, and map guide plus the ability to post information in the exhibitor console.
- 2. Participating companies must present evidence of either ownership or manufacturer's rep agreement, along with the order form, no later than 14 April 2023. Please note: as the primary exhibitor contact, you will need to provide complete information and submit the Secondary Listing Order Form.

Secondary listings allow participating companies access to:

- Promotional listings on the IMS website
- A listing on the mobile app
- Listing in the program book/exhibition catalog, and map guide
- Access to an exhibitor console
- Access to promotional opportunities
- Hotel accommodations, including hospitality suites and function space in the convention center and IMS participating hotels
- Booth Staff badges with secondary company name listed

Please fill out a separate form for each company participating in your booth as a secondary listing. Once the qualifications are met, IMS will provide the secondary listing company a link to set up a user ID and password for their exhibitor console.

Thanks for participating in this program and please let me know if you have any questions.

Sincerely,
Kristen Anderson
Exhibition Coordinator
Tel: 781-856-4766



IMS Secondary Listing Order Form

This form is to secure a secondary listing. Please complete this form and return one copy per secondary listing to exhibits@horizonhouse.com no later than 14 April 2023.

Primary Company Name*:	
Company th	at contracted for IMS exhibit space
Contact Name*:	
Contact Name*:Contact that contract	ed for IMS exhibit space
Secondary Company Name:	
Secondary Contact Name:	
Secondary Contact Email Address:	
Secondary Address:	
Secondary Telephone:	
Secondary Company URL:	
The charge for each IMS2023 listing	g is \$500 and limited to two per 10x10 booth space rented.
Signature:	Date:
Primary Exhibitor Aut	

By signing my name above, I represent that I am an authorized agent for the Primary Exhibitor, and that I am aware of the fee of \$500.00 per listing.