Dear IMS Exhibitor:

The IMS secondary listing program is designed to accommodate manufacturers’ representatives and companies with wholly-owned subsidiaries that need to represent those principals and subsidiaries in their booths. Secondary listings are meant to be a mechanism that allows participating companies access to promotional listings on the IMS website, mobile app, program book/exhibition catalog, and map guide. The guidelines for participation are as follows:

1. Qualified exhibitors are allowed two secondary listings per 10x10 booth space rented at $500.00 per listing. Each secondary listing is entitled to be listed as an exhibitor on the IMS website, mobile app, program book/exhibition catalog, and map guide plus the ability to post information in the exhibitor console.

2. Participating companies must present evidence of either ownership or manufacturer’s rep agreement, along with the order form, no later than 14 April 2023. Please note: as the primary exhibitor contact, you will need to provide complete information and submit the Secondary Listing Order Form.

Secondary listings allow participating companies access to:
- Promotional listings on the IMS website
- A listing on the mobile app
- Listing in the program book/exhibition catalog, and map guide
- Access to an exhibitor console
- Access to promotional opportunities
- Hotel accommodations, including hospitality suites and function space in the convention center and IMS participating hotels
- Booth Staff badges with secondary company name listed

Please fill out a separate form for each company participating in your booth as a secondary listing. Once the qualifications are met, IMS will provide the secondary listing company a link to set up a user ID and password for their exhibitor console.

Thanks for participating in this program and please let me know if you have any questions.

Sincerely,

Kristen Anderson
Exhibition Coordinator
Tel: 781-856-4766
IMS Secondary Listing Order Form

This form is to secure a secondary listing. Please complete this form and return one copy per secondary listing to exhibits@horizonhouse.com no later than 14 April 2023.

Primary Company Name*: ________________________________
Company that contracted for IMS exhibit space

Contact Name*: ________________________________
Contact that contracted for IMS exhibit space

Secondary Company Name: ________________________________

Secondary Contact Name: ________________________________

Secondary Contact Email Address: __________________________

Secondary Address: ______________________________________

Secondary Telephone: ______________________________________

Secondary Company URL: _________________________________

The charge for each IMS2023 listing is $500 and limited to two per 10x10 booth space rented.

Signature: ________________________________ Date: __________
Primary Exhibitor Authorization

By signing my name above, I represent that I am an authorized agent for the Primary Exhibitor, and that I am aware of the fee of $500.00 per listing.